

## WEBSITE.ECHO VS WATCHGUARD

Why customers stick with Pearl Software & more are switching each day.

	Pearl Suffware WEBSITE.ECHO	WatchGuard Web Security
Price	Meet or Beat	Higher TCO
License	Own	Subscription (pay or disable)
Mobile Management	Yes	-
Noise Reduction*	Yes	-
Filter Engine	Multiyear Built & Refined	Open Source
Filter Override	Local, Immediate	-
Category Revisions	< 24 Hours	Undetermined
White/Black Lists	Dynamic	Static
Database	MS Integrated or SQL	Open Source Add-on
Data Integrity	Fault Tolerant w/ Backup	-

Comparison based on three year subscription of WatchGuard Firewall with Web Security vs. one time purchase of Website. Echo with three years of Echo. Filters, Maintenance and Support.

<sup>\*</sup>Noise reduction refers to ability to exclude non-pertinent activity from reporting.