

NEWS RELEASE

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Pearl Software, Inc. Expands Government Sector

Sterling, VA – December 12, 2005 – Pearl Software, Inc. announces the expansion of its Government Sector plans with the recruitment of senior government business development veteran, James M. Hackley, as Government Sales Sector Manager.

“James Hackley has been marketing enterprise-wide solutions for federal, state and local customers much of his career. That expertise fits perfectly with Pearl Software’s plan to expand its government business,” explained Richard Miller, Pearl’s President. “We have a healthy government customer base today and we see tremendous growth potential in that sector. By bringing in an experienced government sales executive who also has such a strong technical background, we have the capability to capture additional government market share,” continued Miller.

Most recently Hackley was a Business Development Executive with Systems Plus, Inc. an Enterprise Architecture, Information Security and Network Infrastructure solution provider, specializing in the Government market. He has also held business development and sales positions at MAP ROI Systems, Stratos and ORBCOMM where he specialized in communications networks.

Hackley started his career as an Analyst with the National Ground Intelligence Center where he was responsible for the analysis of foreign tactical and strategic techniques during Desert Shield/Storm.

James holds a Masters in Civil Engineering from the University of Virginia and a Bachelor of Science degree in Physics from Longwood University. He is fluent in Spanish and French.